



## Legislation Text

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**File #:** 22-5264, **Version:** 1

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**Department:** Purchasing

**Department Head/Elected Official:** DeWight Dopslauf

**Regular or Supplemental RCA:** Regular RCA

**Type of Request:** Contract - Amendment

**Project ID** (if applicable): N/A

**Vendor/Entity Legal Name** (if applicable): Gartner, Inc.

**MWDBE Contracted Goal** (if applicable): N/A

**MWDBE Current Participation** (if applicable): N/A

**Justification for 0% MWDBE Participation Goal:** N/A - project was awarded prior to launch of County's M/WBE Program

**Request Summary (Agenda Caption):**

Request that the County Judge execute an amendment to an agreement with Gartner, Inc. in the additional amount of \$174,704 for additional licenses for subscription-based research and related services for Universal Services - Technology in connection with a State of Texas Department of Information Resources (DIR) Cooperative Contract.

**Background and Discussion:**

Universal Services is entering into a long-term contractual relationship with Gartner, Inc. for the provision of consulting services which include organization structure, operational process for IT, applications, new hardware and software, infrastructure, cybersecurity, etc. Universal Services first stop in considering new technologies is obtaining the "Magic Quadrant" and meeting with an analyst on the specific topic. In many cases, Gartner has sample RFPs for the organization to use. Gartner is also providing research and education to 40 employees in the organization. These educational efforts allow for managers to get formal research documents (100s downloaded in 2021) on their specific area of expertise and follow up meetings with the research author. Gartner is an extension of the Universal Services staff by providing research and analysis to the entire organization which would be too costly to build in Universal Services.

**Expected Impact:**

Gartner supplies the following to Universal Services:

- 1) Gartner as part of the service will provide expertise on pre-contract awards and competitive prices, e.g., Universal Services and Purchasing was coach on how to work with Oracle on a contract compliance item which may have resulted in millions in additional costs.
- 2) Gartner is educating our work force and improving the knowledge base, e.g., 311 call center RFP draft came from Gartner research.

3) Gartner will be providing best practices in operational areas, e.g., vendor management, lifecycle management, security, data governance, software management.

4) Gartner will provide information to other agencies in the county via Universal Services. As other departments look for workflow engines or software solutions, Universal Services can research and meeting with analysts; e.g. a replacement plan for JWEB

This third amendment will add additional licenses for essential personnel.

**Alternative Options:** N/A

**Alignment with Goal(s):** N/A

- ☐ Justice and Safety
- ☐ Economic Opportunity
- ☐ Housing
- ☐ Public Health
- ☐ Transportation
- ☐ Flooding
- ☐ Environment
- ☐ Governance and Customer Service

**Prior Court Action** (if any):

Date	Agenda Item #	Action Taken
3/30/2021	291	DIR Cooperative Contract Purchase
12/14/2021	345	First Amendment
2/8/2022	219	Second Amendment
2/22/2022	205	Second Amendment Correction

**Location:** N/A

Address (if applicable): N/A

Precinct(s): Choose an item.

Fiscal and Personnel Summary			
Service Name			
	SFY 22	FY 23	Next 3 FYs
<b>Incremental Expenditures (do NOT write values in thousands or millions)</b>			
Labor Expenditures	\$	\$	\$
Non-Labor Expenditures	\$	\$	\$
<b>Total Incremental Expenditures</b>	\$	\$	\$
<b>Funding Sources (do NOT write values in thousands or millions)</b>			
Existing Budget			
1000 - General Fund	\$174,704	\$	\$
Choose an item.	\$	\$	\$

Choose an item.	\$	\$	\$
Total Current Budget	\$174,704	\$	\$
Additional Budget Requested			
Choose an item.	\$	\$	\$
Choose an item.	\$	\$	\$
Choose an item.	\$	\$	\$
Total Additional Budget Requested	\$	\$	\$
<b>Total Funding Sources</b>	<b>\$174,704</b>	<b>\$</b>	<b>\$</b>
<b>Personnel</b> (Fill out section only if requesting new PCNs)			
Current Position Count for Service	-	-	-
Additional Positions Requested	-	-	-
<b>Total Personnel</b>	-	-	-

**Anticipated Court Date:** September 13, 2022

**Anticipated Implementation Date (if different from Court date):**

**Emergency/Disaster Recovery Note:** Not an emergency, disaster, or COVID-19 related item

**Contact(s) name, title, department:** Kim Campbell, Budget Manager, Universal Services; Margaret Obot, Senior Buyer, Purchasing

**Attachments** (if applicable): Letter, Amendment